

MD ANALYSIS

CA 5 - C June Analysis

GAT Constitutional Area 5 - China Leader: Open

July 2022 to June 2023 (12 months) Results

CA 5 - C	2019-2020	2020-2021	2021-2022	2022-2023
New Clubs	1	3	9	11
Charter Members	610	738	879	630
New Members	336	6021	3286	4720
Drops	7981	6736	6784	5444
Net Growth	-6276	1208	-1689	680

June (Only Results)

CA 5 - C	Jun-20	Jun-21	Jun-22	Jun-23
New Clubs	1	1	0	4
Charter Members	331	174	186	157
New Members	36	56	226	243
Drops	6853	5312	5590	4415
Net Growth	-6115	-4747	-4883	-3807

Statement for 4th Quarter Results(previous 3 years)

CA 5 - C	2019-2020 4th Qtr	2020-2021 4th Qtr	2021-2022 4th Qtr
New Clubs	1	1	1
Charter Members	413	319	251
New Members	46	542	367
Drops	7038	5573	5878
Net Growth	-6119	-4212	-4922

MD Wise Analysis

MD	GMT Area	CA 5 - C	2019-2020	2020-2021	2021-2022	2022-2023
China Country	China	New Clubs	0	0	0	0
		Charter Members	129	104	169	79
		New Members	6	803	947	1163
		Drops	1197	840	1307	1239
		Net Growth	-919	269	26	174
Total		New Clubs	0	0	0	0
		Charter Members	129	104	169	79
		New Members	6	803	947	1163
		Drops	1197	840	1307	1239
		Net Growth	-919	269	26	174

June (Only) Results

MD	GMT Area	CA 5 - C	Jun-20	Jun-21	Jun-22	Jun-23
China Country	China	New Clubs	0	0	0	0
		Charter Members	72	17	38	9
		New Members	1	3	33	67
		Drops	976	630	1101	1063
		Net Growth	-830	-579	-962	-956
Total		New Clubs	0	0	0	0
		Charter Members	72	17	38	9
		New Members	1	3	33	67
		Drops	976	630	1101	1063
		Net Growth	-830	-579	-962	-956

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 5 - C	2019-2020 4th Qtr	2020-2021 4th Qtr	2021-2022 4th Qtr
China Country	China	New Clubs	0	0	0
		Charter Members	100	25	62
		New Members	1	71	82
		Drops	1015	641	1153
		Net Growth	-832	-499	-922
Total		New Clubs	0	0	0
		Charter Members	100	25	62
		New Members	1	71	82
		Drops	1015	641	1153
		Net Growth	-832	-499	-922

MD Wise Analysis

MD	GMT Area	CA 5 - C	2019-2020	2020-2021	2021-2022	2022-2023
China Country	China	New Clubs	0	0	0	2
		Charter Members	141	161	109	123
		New Members	30	1384	876	1242
		Drops	1936	1730	1666	1125
		Net Growth	-1566	212	-489	401
Total		New Clubs	0	0	0	2
		Charter Members	141	161	109	123
		New Members	30	1384	876	1242
		Drops	1936	1730	1666	1125
		Net Growth	-1566	212	-489	401

June (Only) Results

MD	GMT Area	CA 5 - C	Jun-20	Jun-21	Jun-22	Jun-23
China Country	China	New Clubs	0	0	0	2
		Charter Members	91	82	28	52
		New Members	11	4	48	66
		Drops	1738	1507	1443	891
		Net Growth	-1495	-1279	-1322	-739
Total		New Clubs	0	0	0	2
		Charter Members	91	82	28	52
		New Members	11	4	48	66
		Drops	1738	1507	1443	891
		Net Growth	-1495	-1279	-1322	-739

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 5 - C	2019-2020 4th Qtr	2020-2021 4th Qtr	2021-2022 4th Qtr
China Country	China	New Clubs	0	0	0
		Charter Members	95	84	32
		New Members	11	41	79
		Drops	1745	1516	1456
		Net Growth	-1494	-1244	-1293
Total		New Clubs	0	0	0
		Charter Members	95	84	32
		New Members	11	41	79
		Drops	1745	1516	1456
		Net Growth	-1494	-1244	-1293

MD Wise Analysis

MD	GMT Area	CA 5 - C	2019-2020	2020-2021	2021-2022	2022-2023
China Country	China	New Clubs	0	0	0	0
		Charter Members	112	125	197	107
		New Members	10	1260	581	1116
		Drops	1432	1306	1179	1026
		Net Growth	-1212	293	-109	425
Total		New Clubs	0	0	0	0
		Charter Members	112	125	197	107
		New Members	10	1260	581	1116
		Drops	1432	1306	1179	1026
		Net Growth	-1212	293	-109	425

June (Only) Results

MD	GMT Area	CA 5 - C	Jun-20	Jun-21	Jun-22	Jun-23
China Country	China	New Clubs	0	0	0	0
		Charter Members	44	17	18	6
		New Members	0	5	6	50
		Drops	1315	890	914	771
		Net Growth	-1221	-838	-849	-688
Total		New Clubs	0	0	0	0
		Charter Members	44	17	18	6
		New Members	0	5	6	50
		Drops	1315	890	914	771
		Net Growth	-1221	-838	-849	-688

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 5 - C	2019-2020 4th Qtr	2020-2021 4th Qtr	2021-2022 4th Qtr
China Country	China	New Clubs	0	0	0
		Charter Members	57	26	20
		New Members	0	20	21
		Drops	1338	935	982
		Net Growth	-1222	-827	-888
Total		New Clubs	0	0	0
		Charter Members	57	26	20
		New Members	0	20	21
		Drops	1338	935	982
		Net Growth	-1222	-827	-888

MD Wise Analysis

MD	GMT Area	CA 5 - C	2019-2020	2020-2021	2021-2022	2022-2023
China Country	China	New Clubs	0	0	0	0
		Charter Members	196	258	130	90
		New Members	37	2331	602	802
		Drops	2921	2464	2242	1557
		Net Growth	-2408	455	-1309	-475
Total		New Clubs	0	0	0	0
		Charter Members	196	258	130	90
		New Members	37	2331	602	802
		Drops	2921	2464	2242	1557
		Net Growth	-2408	455	-1309	-475

June (Only) Results

MD	GMT Area	CA 5 - C	Jun-20	Jun-21	Jun-22	Jun-23
China Country	China	New Clubs	0	0	0	0
		Charter Members	101	34	98	48
		New Members	4	26	117	34
		Drops	2645	2118	1980	1406
		Net Growth	-2442	-1930	-1627	-1210
Total		New Clubs	0	0	0	0
		Charter Members	101	34	98	48
		New Members	4	26	117	34
		Drops	2645	2118	1980	1406
		Net Growth	-2442	-1930	-1627	-1210

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 5 - C	2019-2020 4th Qtr	2020-2021 4th Qtr	2021-2022 4th Qtr
China Country	China	New Clubs	0	0	0
		Charter Members	138	160	101
		New Members	5	355	144
		Drops	2746	2270	2122
		Net Growth	-2438	-1515	-1735
Total		New Clubs	0	0	0
		Charter Members	138	160	101
		New Members	5	355	144
		Drops	2746	2270	2122
		Net Growth	-2438	-1515	-1735

MD Wise Analysis

MD	GMT Area	CA 5 - C	2019-2020	2020-2021	2021-2022	2022-2023
NA	Undistricted	New Clubs	0	1	0	1
		Charter Members	0	24	33	23
		New Members	3	5	8	44
		Drops	52	27	48	20
		Net Growth	-49	4	-4	47
303	Hong Kong China Macao	New Clubs	1	2	9	8
		Charter Members	32	66	241	208
		New Members	250	238	272	353
		Drops	443	369	342	477
		Net Growth	-122	-25	196	108
Total		New Clubs	1	3	9	9
		Charter Members	32	90	274	231
		New Members	253	243	280	397
		Drops	495	396	390	497
		Net Growth	-171	-21	192	155

June (Only) Results

MD	GMT Area	CA 5 - C	Jun-20	Jun-21	Jun-22	Jun-23
NA	Undistricted	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	2
		Drops	0	0	0	3
		Net Growth	0	0	0	-1
303	Hong Kong China Macao	New Clubs	1	1	0	2
		Charter Members	23	24	4	42
		New Members	20	18	22	24
		Drops	179	167	152	281
		Net Growth	-127	-121	-123	-213
Total		New Clubs	1	1	0	2
		Charter Members	23	24	4	42
		New Members	20	18	22	26
		Drops	179	167	152	284
		Net Growth	-127	-121	-123	-214

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 5 - C	2019-2020 4th Qtr	2020-2021 4th Qtr	2021-2022 4th Qtr
NA	Undistricted	New Clubs	0	0	0
		Charter Members	0	0	6
		New Members	0	0	5
		Drops	5	0	2
		Net Growth	-5	0	10
303	Hong Kong China Macao	New Clubs	1	1	1
		Charter Members	23	24	30
		New Members	29	55	36
		Drops	189	211	163
		Net Growth	-128	-127	-94
Total		New Clubs	1	1	1
		Charter Members	23	24	36
		New Members	29	55	41
		Drops	194	211	165
		Net Growth	-133	-127	-84

